



## ISOHealthSA and MDMSA

### FREE WORKSHOP FOR SAAPI MEMBERS AND NON-MEMBERS A FRANK DISCUSSION – WHAT DOES MY BUSINESS REALLY NEED FOR HEALTHCARE PRODUCTS

#### Workshop Outline:

A Frank Discussion – What Does My Business Really Need for Healthcare Products?  
Practical Quality & Compliance for Healthcare Products.

#### Date and Time:

Thursday, 19 February 2026  
09h00 to 10h00 (1 hour)

**Venue:** Online via MS Teams

**Format:** Open discussion, guided by presenter **Simone Rudolph-Shortt** from **ISOHealthSA**

**Hosted by:** SAAPI and the MDMSA as a Free Session for SAAPI Members and Non-Members.

#### Purpose

To provide industry professionals with a practical, candid exploration of key regulatory and quality considerations for healthcare products, highlighting differences, overlaps, and challenges in applying frameworks.

#### Discussion Flow:

1. **Welcome & Introduction**
  - Purpose of the session: an open, honest conversation about regulatory and quality requirements.
  - Setting the tone: interactive, questions encouraged.
2. **Foundations of Quality & Compliance**
  - **GMP vs QMS:** What each framework covers, and how businesses decide which applies.
  - Real-world implications for healthcare product companies.

### 3. **Corrective vs Preventive Approaches**

- **CAPA vs Preventive Action:** Moving from reactive to risk-based thinking.
- How documentation supports proactive compliance.

### 4. **Documentation & Processes**

- **Documentation vs Records:** What's required, what's practical.
- **Processes vs Procedures:** Understanding the difference and why it matters.

### 5. **Regulatory Submissions**

- **Technical File vs Dossier:** Distinguishing requirements for medical devices vs medicines.
- Why medicines quality is regulated more strictly than devices.
- Practical tips for preparing submissions.

### 6. **Open Floor Discussion**

- Questions, reflections, and shared experiences from delegates.
- Key takeaways for businesses navigating healthcare product compliance.

### 7. **Closing Remarks**

- Summary of main contrasts and insights.
- Invitation to future SAAPI workshops.

### **Target Audience**

- Healthcare product manufacturers / importers / distributors
- QA / RA staff
- Start-ups and growing businesses entering regulated healthcare markets
- Technical and operations managers